

## **Is Six Sigma Worth It?**

**By Natalie Rhode, Johnson, Fain & Rhode, LLC**

Almost everyone has heard the buzz about “Six Sigma”... it’s something that many large corporations are implementing and by all accounts, it is saving them millions, if not billions, of dollars. You may have even done some research to learn what Six Sigma is about and realize that it requires: Program Structure, Organization Culture, Formal Problem Solving, Statistical Experts, Key Metrics & Program Effectiveness. Certainly, it is impossible to embark on a journey to Six Sigma without an investment.

The real key, however, is determining whether that investment has the opportunity to improve your business’s financial performance. Two key measures that can provide this answer are your business’s overall Sigma Level Performance and the associated estimation of your Cost of Poor Quality. We have developed a tool which calculates these measures based on industry data and three (3) significant data points from you... 1) Number of Opportunities for Defects, 2) Number of Defects and 3) Annual Sales. It really is that simple to quickly estimate the potential impact a Six Sigma Program can have on your business results. Call or email us today for more information on our Six Sigma and Cost of Poor Quality Estimator Tool.